20 11 Financial Report to Citizens

> City of Edmonton Alberta, Canada



For the year ended December 31, 2011



Message from City Council

This past year has been an exciting and challenging time for the City of Edmonton. We experienced a period of steady growth, made progress on some of the largest infrastructure projects in our history and continued to plan for the transformation of our downtown core.

With a high per capita income, a strong economy and exceptional municipal services, Edmonton continues to be a great place to live, work and invest. In the past five years, our population grew 11.2 per cent, which was nearly double the national average. Individuals and businesses from across the country and around the world continue to come to Edmonton looking for new opportunities to work, raise families and enjoy the exceptional quality of life we have to offer.

As members of City Council, we are actively planning for this growth while at the same time balancing our fiscal responsibilities. In late 2011 we approved a new three-year infrastructure budget that will see spending lower than in the previous cycle, but still sufficient to meet the demands of our growing population. Last year alone, we spent more than \$1 billion to expand our transit system, revitalize neighbourhoods, rehabilitate roads and bridges and build new parks and recreation facilities.

Edmonton is also planning for downtown transformation that will change the face of our city. Projects like the Quarters Downtown, the City Centre Redevelopment, a Downtown Arena and Entertainment District and new Royal Alberta Museum will increase the population density of our downtown, enhance our arts, culture and sports communities and make our city centre a revitalized hub of activity.

We will also continue to leverage and enhance Edmonton's diverse economy which includes energy resources, information technology, health care, research and agri-foods. In 2011 we were recognized by The Financial Post as one of Canada's top cities for entrepreneurs with our highly-skilled workforce, competitive tax rates and high level of business optimism. In fact, there are few economies in Canada or around the world that are as well positioned for growth as ours.

Edmonton's future is bright, filled with new opportunities and exciting possibilities. Together with our citizens, businesses and community organizations we will continue to build on our strengths of environmental stewardship, connected and engaged neighbourhoods, economic stability and a shared sense of belonging to fulfill our vision of a city that is increasingly vibrant, innovative, inclusive and sustainable.

Capitalizing on a wealth of opportunity, Edmonton is transforming daily into an urban centre that is realizing its potential. Together, we are building on our strengths – environmental stewardship, community connectedness, lifestyle quality and economic stability – to create an even greater place to call home.

Edmonton's economy remains buoyant and leads the nation in several aspects, even while financial challenges slow activity in many other parts of the world. Looking back on 2011 it is easy to forget just how well Edmonton performed from an economic point of view. According to the Conference Board of Canada, Alberta's economy expanded in 2011 by a healthy 3.6%. Edmonton did even better with an inflation adjusted growth rate of 4.4%. This was almost twice Canada's growth of approximately 2.3% for the year. Looking forward, a 4.7% 2012 estimated gross domestic product, the market value of all goods and products produced in the Edmonton region, soars above the national forecast of 2.0%.

2011 Financial Results

This report is intended to provide City financial highlights for fiscal 2011. Readers may also access the complete City of Edmonton financial Annual Report for the year ended December 31, 2011 at www. edmonton.ca/AnnualReport. Copies are also available for review at each of the public library locations throughout the City.



Operating Results

Edmonton is a vibrant growing city. Balancing the need to deliver core services to an expanding area with the need to pursue new opportunities is a challenge with limited sources of revenue to pay for all civic services. The approved operating budget for 2011 included a property tax increase of 2.35% plus 1.5% specifically directed for neighbourhood renewal.

Expenses were monitored closely throughout the year. Debt servicing costs were lower than budgeted, as a result of deferral of capital expenditures and therefore related borrowing. The City was able to draw on reserve funds to offset the net cost impact of snow and ice control expenses early in 2011, required to address very heavy snowfall. Personnel costs were reduced as were corporate expenditures. City tax-supported operations ended the year with a net \$5.3 million shortfall related to a requirement to address contamination on land sold in 2011. Funding to cover this shortfall has been approved in 2012.

Revenues for the year exceeded budget in areas of investment earnings, government transfers in lieu of taxes, licenses and permits, and general municipal services. The cancellation of "speed on green" photo enforcement for over half of 2011 resulted in reduced fine and penalty revenue.

The Schedule of Municipal Operations on page 7 outlines the 2011 revenues and expenditures for the City's tax-supported programs and services on a basis consistent with the approved 2011 budget. Summarized information on utility and subsidiary operations is included in the Other Financial Information table.

Budget and actual 2011 figures are consistent with those integrated in the City's audited consolidated financial statements. However, financial results reflected in the 2011 consolidated financial statements also include adjustments required upon consolidation to be consistent with the Canadian public sector accounting standards, as established by the Public Sector Accounting Board.

Consolidated financial statements, audited by the independent firm of KPMG LLP Chartered Accountants, are included in the 2011 City of Edmonton Annual Report.



Your Priorities

The City aims to strike a balance of affordable taxes for property owners and affordable fees for the portion of residents who use certain services, while maintaining service levels to the public. Edmontonians provide valuable input on operational priorities using a variety of channels, including comments through the City's online reporting tools, calls to 311, public consultation on specific programs, contact directly with the Mayor and Councillors and through the annual public budget hearings.

Where the money to provide City services comes from

(millions of \$)

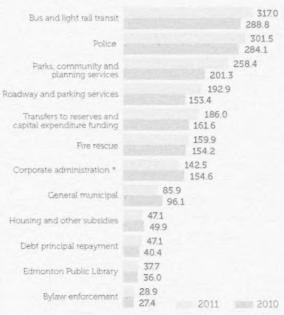


 Amount also included business tax for 2010. Business tax was phased out ending 2010.

** Government transfers include transfers in lieu of tax.

Services supported

(millions of \$)



 Corporate administration includes cost of City Council and Mayor's Office

Capital Results

The City ended a three-year capital budget for 2009 – 2011 with a total capital investment of \$3.27 billion addressing major roadway, recreation centre, and neighbourhood renewal priority projects. Other significant contributions were also made as partners to community projects.

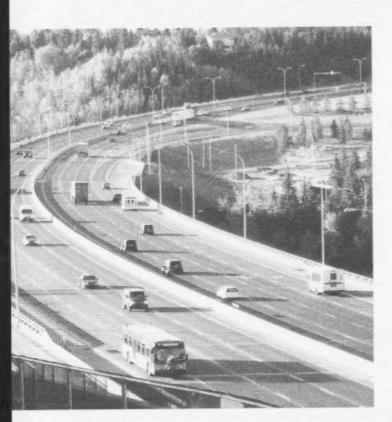
2011 capital expenditures of \$1.06 billion proceeded against a \$1.47 billion budget, to address priority infrastructure growth and renewal needs and to help serve a growing population. A number of capital projects did not proceed to the extent planned due to external commitments outstanding, limitations in industry and internal resource capacity, coordination challenges with partners, changes in project delivery model or project requirements, and land acquisition timing. These projects are being carried forward along with projects approved as part of the 2012 – 2014 capital budget. Significant projects that progressed or were completed during 2011 include:

- Mature Neighbourhood Rehabilitation and Neighbourhood Renewal,
- North Light Rail Transit (LRT),
- 23 Avenue and Gateway Boulevard interchange,
- Whitemud Drive and Quesnell Bridge rehabilitation,

- Terwillegar Community Recreation Centre and other multi-purpose recreation centres, and
- Strategic land acquisition for future City initiatives such as the downtown sports and entertainment district development project and Southeast to West LRT.

Capital expenditures in 2011 were financed primarily through grants from other orders of government, City utility/enterprise retained earnings, and tax-supported or self-liquidating debt. The City also continues to fund a significant level (2011 - \$161.2 million) of capital on a pay-as-you-go basis from operating revenues.

The City borrowed an additional \$209.9 million in 2011, of which \$119.8 million is tax-supported debt and \$90.1 million is self-liquidating debt, financed by utility rates or other direct charges. Further borrowing of \$925.6 million, beyond the current levels outstanding, have been approved to complete ongoing projects or as part of the overall 2012 – 2014 capital budget. Although debt levels have increased along with the associated debt servicing costs, the City carries levels of debt and incurs debt servicing costs well below the limits legislated for municipalities.



Capital Additions*

(millions of S)



 2008 through 2011 capital additions include contributed capital assets (2011 - \$121.6)

Tax-Supported Debt (millions of \$)

2011 1,265.9 2010 1,189.8 2009 910.7 2008 547.7 2007 329.5



Summary

Few economies have prospects as bright as Edmonton, at the geographic core of Canada's economic future. As the research and industrial powerhouse of the province, Edmonton stands tall as one of Canada's most dynamic and prosperous urban centers. Standard & Poors and DBRS each confirmed their strong ratings for the City in 2011, AA+/Stable and AA (high) respectively.

The directional plans (the Ways) for the City are ambitious and exciting, including new LRT expansion, downtown revitalization, redevelopment of the City Centre airport lands, bridge construction and neighbourhood renewal. The City will continue to be challenged to manage emerging competing financing needs as the major centre for the region, and to maintain existing services while addressing the service and infrastructure needs associated with internal growth. The City's long-term financial plan currently under development, *The Way We Finance*, will outline guiding principles to ensure continued sound fiscal management and long-term financial sustainability.

Schedule of Municipal Operations (Unaudited - Note 1)

For the year ended December 31, 2011 (in thousands of dollars)

Revenues	Budget 2011		Actual 2011	
Taxation:				
Property taxes	S	921,094	S	913,288
Government transfers in lieu of tax		31,065		37.835
Local improvements		8,980		8.488
Other		2.800		3,696
		963,939		963,307
Franchise fees		118,896		120,105
Bus and light rail transit		116,331		114,345
Government transfers		114,051		107,978
General municipal services and other		90,957		98,264
Investment earnings		28,371		65,545
Licenses and permits		41,599		49,220
Fines and penalties		61,375		47,637
Ed Tel Endowment Fund contribution		25,800		25,799
Parking		15,217		14,219
Municipal revenues before transfers				
and dividends		1,576,536		1,606,419
Dividend from EPCOR Utilities Inc.		138,502		138,420
Transfer from reserves		30,085		36,268
Gold Bar Wastewater Treatment Facility				
transfer fee from EPCOR Utilities Inc.		14,500		14,500
Dividends from Drainage Services				
and Land Enterprise		4,493		3,534
Total Municipal Revenues	S	1,764,116	\$	1,799,141

Expenditures		idget 2011	Actual 2011		
Bus and light rail transit	\$	314,312	S	317,045	
Police		302,060		301,549	
Roadway and parking services		168,193		192,853	
Parks and recreation		163,290		161,945	
Fire rescue		161,704		159,922	
Corporate administration (Note 2)		141,439		137,843	
General municipal (Note 3)		86,095		85,889	
Planning services		55,439		58,980	
Housing and other subsidies (Note 4)		60,907		47,063	
Edmonton Public Library		37,660		37,660	
Community and family		36,989		37,444	
Bylaw enforcement		36.626		28.896	
City Council and Mayor's Office		4,684		4,374	
Municipal expenditures before transfers and					
debt principal repayments		1,569,398		1,571,463	
Capital expenditure funding (Note 5)		131,510		161,219	
Debt principal repayment		57,109		47,056	
Transfer to reserves		6,099		24,790	
Total Municipal Expenditures		1,764,116		1,804,528	
Shortfall of revenues over expenditures	S		S	(5.387	

Notes to Schedule of Municipal Operations:

- This summary has been prepared on a modified cash basis consistent with the budget for tax-supported operations. Financial results reflected in the 2011 Financial
 Annual Report include adjustments required upon consolidation consistent with Canadian public sector accounting.
- 2. Corporate administration consists of personnel and administrative costs for Financial Services, Corporate Services, and Offices of the City Manager and City Auditor.
- General municipal consists of accommodation expenditures, personnel and administrative costs for capital project management, risk management expenditures, general financial costs as well as tax appeals and allowances.
- 4. Includes subsidies paid to support public housing and certain Boards, Authorities and other organizations.
- Capital expenditure funding represents pay-as-you-go and neighbourhood renewal funding from municipal taxation, and other municipal revenues applied to fund capital projects.

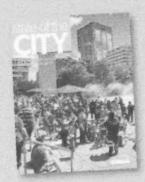
Other Financial Information

For the year ended December 31, 2011 (in thousands of dollars)

	 Revenues	 Expenses	No	et income (loss)	ontribution to pal operations
EPCOR Utilities Inc. Ed Tel Endowment Fund (unaudited) Sanitary Drainage Services (unaudited) Stormwater Drainage Services (unaudited) Design and Construction Drainage Services (unaudited) Waste Management (unaudited) Edmonton Economic Development Corporation Edmonton Public Library Board Edmonton Non-Profit Housing Corporation	\$ 1,923,731 89,798 72,568 29,325 116,021 129,460 34,067 45,186 8,079	\$ 1,780,075 28,513 65,734 20,590 113,781 131,039 34,358 46,013 6,649	\$	143,656 61,285 6,834 8,735 2,240 (1,579) (291) (827) 1,430	\$ 202,156 25,799 7,228

The financial results provided above are consistent with those reported in the annual financial statements for the respective organizations or operations. The contribution to municipal operations reflects the amount, excluding taxation, included in the Summary of Municipal Operations. Edmonton Economic Development Corporation revenues include \$13,086 of tax levy funding. Edmonton Public Library Board revenues include \$37,660 of tax levy funding.

State of the City Report



Find out more about main achievements in civic operations from the past year and new initiatives that will continue transforming Edmonton into an even greater city for future generations. Information on the City of Edmonton is available at

www.edmonton.ca

The City of Edmonton
Financial Services
5th Floor, Chancery Hall
3 Sir Winston Churchill Square
Edmonton, Alberta, Canada T5J 2C3
780-496-4944



